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The Skinny on Direct Sales: Your first 100 days

Jim Randel

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Millions of people enter the Direct Sales world everyday. Many do not make it past the first 100 days. *The Skinny on Direct Sales* is an invaluable resource for direct sales professionals either embarking on their direct sales career or those who have entered this exciting world and need a little motivation. For those who want a source of income that is dependent primarily on their own efforts as well as a flexible schedule, direct sales is a wonderful career. *The Skinny on Direct Sales* will help these sales professionals create a 100 day plan of success. It outlines the pitfalls that other direct sales folks have overcome. It is a great motivator and advises on good selling skills and how to overcome fear. The book concludes with ten practical tips these professionals should follow to help ensure a long and healthy career in direct sales.

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