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The Doctor's Guide To Concierge Medicine: Essential Startup Steps For Doctors Considering A Career Transition In Concierge Medicine, DPC or Membership Medicine.

Mr. Michael Tetreault, Ms. Catherine Sykes

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“You will never regret being a doctor IF you work only for patients. But if you don’t work only for patients, you will regret your decision in the end.” ~Dr. T.L., Concierge Physician, California Whether you’re the owner of an existing medical practice or looking for guidance and advice to start your own concierge medicine or cash-based practice, The Doctor’s Guide To Concierge Medicine helps you discover an old-fashioned delivery model of medicine in a modern economy. It will help you follow important steps required for conducting business, set realistic expectations and grow your practice by following in the steps and advice relayed directly to us by physicians across the country over the past decade. What You’ll Learn: Physician expertise shared by over two dozen successful industry leading Concierge Medicine doctors and Direct Primary Care physicians; Advice on choosing the right business model; Legal information to help you play by the rule; Guidance on business planning and launch; Hints for effective patient communication and proven strategies to acquire new patients; Marketplace research; latest policy updates and so much more!

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