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You Can Sell 250 Cars In One Year

J M Edwards

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In 1974 the economy was in a severe recession. The oil crisis the previous October was largely to blame when OPEC raised the barrel price from $4 to $40. The auto industry felt the effect and sales declined dramatically. The prevailing attitude among salespeople was that people were not interested in buying cars. However, that same year one salesperson sold an amazing 27 cars per week. How did he do it? He stumbled upon a winning strategy - the Rule of 250. Today, social networking websites enable millions of people to stay connected. LinkedIn, Facebook and Twitter are not only social pastimes they have become a necessary business tool. The Law of Attraction states that "you attract what you consistently focus attention upon". This principle is a decisive formula for selling cars. 'You Can Sell 250 Cars In One Year' can help you learn these critical selling strategies, tools and formulas in order to achieve extraordinary success. Selling cars is an exciting profession. The only limit is your imagination. So buckle up and hang on. This could be your best year ever!

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