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The Top 10 Pitfalls of Trust Deed & Mortgage Investing: Personal Investor Risk Management in Hard Money, Private Lending and Real Estate Notes

Brian Davison

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How to Protect you Principle and Succeed in Off Wall Street Investing for Secured High Yields An insider's secrets of the world of Trust Deed and Mortgage Lending also called Hard Money or Private Lending. Learn the pitfalls of the industry from the inside; the inherent conflicts of interest between the investors and the Mortgage Broker, the crippling high fractionalized lending model, unimproved land speculation, the creative math of interest reserves, the commercial property myth, the gamble of future valuations, the ineptness of loan to own underwriting and to name a few. One of the major differences between the financial crisis on Wall Street and the private Trust Deed's is that most of the pitfalls can be identified, mitigated or avoided by investors prior to investing. With this book anyone can learn to position themselves to diversify their portfolio away from the turmoil and lack of transparency of Wall Street. Potential investors should be looking for high yields with the safety of simple, secured investments.

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